

Elevating Forum2026

Procurement In Virginia November 15 - 18, 2026

Forum2026 Session Descriptions

See the [Schedule-at-a-Glance](#)

Sunday Registration:

- Registration, Forum Café, and App Help Desk: 4:00 PM – 6:00 PM
- Sound Bowls: 4:30 PM – 5:30 PM

Monday Opening Keynote Session:

MKO Time: 9:00 – 10:30 AM **Location:** Ballroom 1-3



- Morning refreshments/networking begin at 8:00 AM, with doors to the ballroom opening promptly at 8:45 AM. A welcome by Kelly Gill, DPS Director, begins at 9:00 AM with the Forum2026 Keynote Address following.

Keynote Speaker: Vernice 'FlyGirl' Armour, America's First Black Female Combat Pilot; Former Marine & Cop; Author, *Zero to Breakthrough*; and Consultant to Business

Session Title: Who Needs A Runway? Take Off From Where You Are

Session Description: Vernice “FlyGirl” Armour brings her “Get Gutsy” mindset to the 2026 Virginia Public Procurement Forum. Drawing from her experiences in the military, law enforcement, and business, FlyGirl will share practical insights for making bold moves, overcoming challenges, and turning goals into action—individually and as a team.

Monday Concurrent Sessions:

Monday Breakout Session 1: 10:40 – 11:30 AM

Session Title: **Electronic Invoicing 2.0**

MB11 Time: 10:40-11:30 AM Location: Suite 1	<i>Just one offering</i>	Session Description: Electronic invoicing continues to evolve, offering smarter, more transparent, and user-friendly capabilities. This session explores the latest enhancements to Electronic Invoicing 2.0, including expanded workflow automation, improved analytics and oversight, flexible supplier submission options, invoice integration methods, and receipt-based invoice creation. Attendees will gain insight into how these modern e-invoicing features improve efficiency, strengthen compliance, increase accuracy, and enhance visibility throughout the procure-to-pay lifecycle.
Speaker: Tony Jordan, Assistant Manager, eVA DPS DGS		

Session Title: **Building a Faster, Smarter, Modern IT Supply Chain**

MB12 Time: 10:40-11:30 AM Location: Suite 2	<i>Just one offering</i>	Session Description: Building a Faster, Smarter, Modern IT Supply Chain explores how the Virginia Information Technologies Agency (VITA) is accelerating the Commonwealth's IT supply chain through data-driven insights, streamlined processes, and modern service delivery. Participants will learn how innovations within VITA Supply Chain Management (SCM) are strengthening operational agility and improving how technology services are sourced, managed, and delivered across the Commonwealth.
Speaker: Evan Davis, Supplier Performance & Data Analytics Manager, VITA Kymberly Johnson, Procurement Governance & Compliance Manager, VITA		

Session Title: **Surplus Solutions: Connecting People, Property, and Possibilities**

MB13 Time: 10:40-11:30 AM Location: Suite 3	WB12 <i>Also on:</i> Day: Wednesday Time: 9:00-9:50 AM Location: Suite 2	Session Description: Discover innovative strategies for transforming surplus property into valuable opportunities through collaboration, efficient surplus management, and sustainable practices. This session explores best practices for reutilization, transfers, and disposal processes while demonstrating how strong partnerships can maximize the value of surplus property and better serve agencies, localities, and the public.
Speaker: Floyd Coburn, Manager Andrea Washington, Office Surplus Specialist DGS Office of Surplus Property Management		

Session Title: **Practical Tools for Professionals Under Pressure: Calm the Body. Clear the Mind. Reset the System.**

MB14 Time: 10:40-11:30 AM Location: Suite 4	TB15 <i>Also on:</i> Day: Tuesday Time: 3:40-4:30 PM Location: Suite 5	Session Description: This interactive session introduces a simple, practical framework for managing stress and maintaining clarity in high demand work environments. Participants will learn techniques to calm the body, clear the mind, and reset through practical strategies that improve focus, support better decision-making, and promote recovery throughout the workday.
Speaker: Jim Morgan, Wellness Practitioner, Jim Morgan LLC/All Well and Good		

Session Title: **Amplify your Drive**

MB15 Time: 10:40-11:30 AM Location: Suite 5	WB14 <i>Also on:</i> Day: Wednesday Time: 9:00-9:50 AM Location: Suite 4	Session Description: Discover the latest innovations and emerging technologies in fleet management with the DGS Division of Fleet Management Services. This session explores strategies to strengthen fleet operations, improve efficiency, enhance driver safety, and build confidence through practical tools and best practices for managing a successful fleet.
Speakers: Beth Cooley, Director, Office of Fleet Management		

Session Title: Receiving Pitfalls

MB21 Time: 11:40-12:30 PM Location: Suite 1	<i>Just one offering</i>	Session Description: Receiving is a critical control point in the procurement process, yet it remains one of the most common sources of errors. This session explores common receiving challenges, including over-receiving, quantity versus dollar-based receiving, split shipments, advanced shipping notices, and returns processing. Attendees will learn practical strategies to improve receiving accuracy, reduce invoice discrepancies, strengthen internal controls, and enhance audit readiness.
Speakers: Miranda Bowling, eVA P2P & eInvoicing Manager, eVA DPS DGS		

Session Title: The Strategic Partnership: Procurement Meets Human Resources

MB22 Time: 11:40-12:30 PM Location: Suite 2	TB13 Also on: Day: Tuesday Time: 3:40-4:30 PM Location: Suite 3	Session Description: This session explores the collaborative partnership between Procurement and Human Resources to effectively manage the contingent workforce. Participants will learn best practices for incorporating contractors into their workforce, understanding employer responsibilities, adhering to established policies, and reducing organizational risk through a coordinated approach.
Speaker: Lauren Clarke, Chief Human Resource Officer, DGS Sylvester Williams, Statewide Sourcing & Contracting Officer, DGS		

Session Title: Virtually Said: Leveraging Technology without Losing the Human Touch

MB23 Time: 11:40-12:30 PM Location: Suite 3	TB12 <i>Also on:</i> Day: Tuesday Time: 3:40-4:30 PM Location: Suite 2	Session Description: As procurement increasingly operates in a virtual environment, balancing efficiency with authenticity has become more important than ever. This session explores a practical framework for human and AI collaboration, demonstrating how AI can streamline technical, boilerplate, and structural tasks while allowing procurement professionals to focus on judgment, creativity, and the intent behind requirements. Attendees will learn strategies for leveraging AI while maintaining communication and better procurement outcomes.
Speaker: Michele Skaggs, Director of General Services, Department of Social Services		

Session Title: **Unlocking Performance Through Better Conversations: Clarity, Coaching, & Consistency**

MB24 Time: 11:40-12:30 PM Location: Suite 4	MB45 <i>Also on:</i> Day: Monday Time: 3:20-4:10 PM Location: Suite 5	Session Description: Effective performance management is more than an annual review—it is an ongoing process of coaching and feedback that drives employee engagement and organizational success. This session explores the performance management cycle and provides practical strategies for setting clear expectations, delivering constructive feedback, and using coaching techniques to promote accountability, growth, and continuous improvement.
Speaker: Andrea Simmons, Founder, Lead Coach & Consultant, INSPIRED Transformations & Solutions, LLC		

Session Title: **Connecting the Dots with SBSD**

MB25 Time: 11:40-12:30 PM Location: Suite 5	WB24 <i>Also on:</i> Day: Wednesday Time: 10:00-10:50 AM Location: Suite 4	Session Description: Discover the wide range of resources and services the Virginia Department of Small Business and Supplier Diversity (SBSD) offers to support buyers, suppliers, and state agencies. This interactive session highlights SWaM certification, supplier financing, business development, outreach initiatives, and agency partnerships, while providing opportunities to share feedback, collaborate with SBSD experts, and strengthen procurement and small business success across the Commonwealth.
Speaker: DSBSD Team		

Monday Lunch and DSBSD Awards: 1:20 – 1:40 PM

TLO – Lunch and DSBSD Awards Time: Lunch 12:40-1:55 PM DSBSD Awards 1:20-1:40 PM Speaker: DSBSD Team	Session Description: Come celebrate the SWaM Awards with DSBSD as Executive Branch agencies and Higher Education Institutions that meet or exceed the Commonwealth's 42% SWaM procurement goal, as established in Executive Order 35 (2019), are recognized.
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Session Title: Procurement Analytics

MB31 Time: 2:00-2:50 PM Location: Suite 1	<i>Just one offering</i>	Session Description: Procurement analytics plays a vital role in improving visibility, compliance, and data-driven decision-making. This session explores enhanced analytics capabilities, including updated dashboards, reports, and the eVA annual fiscal year report, to strengthen procurement oversight and monitor performance. Attendees will also learn how market price data analysis supports risk identification, strategic sourcing, price benchmarking, and cost control across commodities and services.
Speaker: Jonathan Eisenman, Strategic Data Analyst, eVA DPS DGS Joel Padow, DPS Applications Portfolio Manager, DGS ISS		

Session Title: From Waste to Worth: Circular Strategies for Smarter Public Procurement

MB32 Time: 2:00-2:50 PM Location: Suite 2	MB43 Also on: Day: Monday Time: 3:20-4:10 PM Location: Suite 3	Session Description: Public procurement leaders are under increasing pressure to deliver value beyond the award. Using BMW's waste management and recycling transformation as a case study, this session explores how procurement can turn waste and recycling into strategic sourcing opportunities that reduce costs, generate revenue, strengthen supplier partnerships, and advance sustainability goals. Attendees will gain practical strategies for identifying value, improving supplier accountability, and creating measurable financial, environmental, and community benefits.
Speaker: G'Sean Williams, Managing Partner, PSM Workforce		

Session Title: What's the Deal with the Virginia Distribution Center (VDC)?

MB33 Time: 2:00-2:50 PM Location: Suite 3	WB22 <i>Also on:</i> Day: Wednesday Time: 10:00-10:50 AM Location: Suite 2	Session Description: Get the latest updates from the Virginia Distribution Center (VDC), the Commonwealth's central source for warehousing and distribution services for state agencies, institutions, and local governments. Learn about new VDC initiatives, explore ways to streamline your operations, share feedback on how VDC can better support your agency, and take home a few giveaways along the way.
Speaker: Andy Repak, Manager, VDC Sarah Bates, Deputy Manager, VDC		

Session Title: VRS Retirement: Are You Ready to Retire?

MB34 Time: 2:00-2:50 PM Location: Suite 4	WB15 <i>Also on:</i> Day: Wednesday Time: 9:00-9:50 AM Location: Suite 5	Session Description: If you are within five years of retirement, this session will help you prepare for the transition by exploring key retirement decisions, benefit payout options, the myVRS planning tools, and the benefits available after retirement. Attendees will gain practical information to help them confidently plan for the next stage of their career.
Speaker: Audrey Macklin, Retirement Outreach Representative, VRS		

Session Title: The Who, What, How and Why of VCE

MB35 Time: 2:00-2:50 PM Location: Suite 5	MB44 <i>Also on:</i> Day: Monday Time: 3:20-4:10 PM Location: Suite 4	Session Description: State procurement professionals must balance compliance, value, speed, and stewardship. This session explores how Virginia Correctional Enterprises (VCE) helps agencies simplify purchasing, meet procurement requirements, and access custom solutions while supporting workforce development, public safety, and Virginia's economy. Through real-world examples and practical sourcing strategies, attendees will gain actionable insights they can apply to strengthen procurement outcomes.
Speaker: Michael Strange, Chief Customer Officer Philip Graner, Marketing Manager Virginia Correctional Enterprises (VCE)		

Monday Breakout Session 4: 3:20 – 4:10 PM

Session Title: Sourcing & Contracts

MB41 Time: 3:20-4:10 PM Location: Suite 1	<i>Just one offering</i>	Session Description: Effective sourcing and contract management are essential to achieving value, compliance, and efficiency in public procurement. This session explores best practices for maximizing contract utilization, improving the end-user shopping experience, and streamlining sourcing through structured catalogs, punchout catalogs, and effective line-item management. Attendees will learn strategies to strengthen compliance, increase contract visibility, and reduce off-contract purchasing.
Speaker: Tracy Robinson, Sourcing & Contracting Support Manager, eVA DGS Sandy Stanley, eVA Catalog Lead, eVA DGS		

Session Title: **Supplier Relationships in Jeopardy: Building Partnerships That Deliver Results**

MB42 Time: 3:20-4:10 PM Location: Suite 2	<i>Just one offering</i>	Session Description: This engaging, interactive session explores Supplier Relationship Management and the evolving role of procurement as a strategic business partner. Through audience participation, real-world scenarios, supplier perspectives, and a Jeopardy-style game, attendees will gain practical strategies to strengthen supplier relationships, improve contract outcomes, increase transparency, and deliver greater value to their organizations.
Speaker: Kayla Anderson, Enterprise Sourcing Manager, VITA Larry White, Category Manager - IT Hardware & Public Safety, VITA		

Session Title: **From Waste to Worth: Circular Strategies for Smarter Public Procurement** – See page 6

Session Title: **Beyond Mandatory: How VCE Helps Virginia Agencies Reduce Procurement Friction While Delivering Mission Impact** – See page 7

Session Title: **Unlocking Performance Through Better Conversations: Clarity, Coaching, & Consistency** – See page 5

Tuesday Concurrent Sessions and Workshops:

Tuesday Workshop Session 1 OR Supplier-Led Session 1: 9:00 – 10:20 AM

Session Title: **eVA Update**

TW11 Time: 9:00-10:20 AM Location: Suite 1	<i>Just one offering</i>	Session Description: Stay up to date on the latest developments in the Commonwealth's eVA eProcurement platform. This annual update highlights key enhancements from the v182 upgrade, previews future roadmap priorities, and explores emerging applications of artificial intelligence in procurement. Attendees will gain insight into how recent and planned improvements enhance usability, performance, compliance, and decision-making across the procurement lifecycle.
Speaker: Shane Caudill, Manager, eProcurement Bureau (eVA), eVA DPS DGS		

Session Title: **Elevating your IT Procurements Part 1: Using Market Research to Develop a Complete RFP**

TW12 Time: 9:00-10:20 AM Location: Suite 2	<i>Just one offering</i>	Session Description: Market research is one of the most valuable tools in IT procurement, helping agencies develop well-informed, effective solicitations. This session explores best practices for conducting market research, evaluating emerging technologies and vendor capabilities, developing SMART requirements, and building pricing schedules that support successful RFPs. Attendees will gain practical strategies for using market insights to strengthen procurement decisions and improve solicitation outcomes before continuing the process in Part 2.
Speaker: Meghan Manning, Strategic Sourcing Specialist, VITA Andrew Bartlett, Market & Analytics Manager, VITA		

Session Title: What Happens Next: Practical Contract Administration for Public Procurement

TW13 Day: Tuesday Time: 9:00-10:20 AM Location: Suite 3	TW22 <i>Also on:</i> Day: Tuesday Time: 1:50-3:10 PM Location: Suite 2	Session Description: Awarding a contract is only the beginning of successful contract management. This session explores best practices for post-award contract administration, including monitoring supplier performance, managing risk, maintaining compliance, and achieving intended contract outcomes. Through practical examples and interactive scenarios, attendees will gain the knowledge and tools needed to effectively administer public contracts throughout the contract lifecycle—from award to closeout.
Speaker: Stephanie Gale, Director of Instructor-Led Training, National Association of State Procurement Officials (NASPO)		

Session Title: Procurement Unfiltered: Spilling the Tea on Changes, Compliance & What You Need to Know

TW14 Day: Tuesday Time: 9:00-10:20 AM Location: Suite 4	TW25 <i>Also on:</i> Day: Tuesday Time: 1:50-3:10 PM Location: Suite 5	Session Description: Have questions about Procurement Management Reviews (PMRs), sole source requests, procurement authority, solicitation methods, the Additional Users Clause, or recent updates to the Procurement Information Manual (PIM)? This interactive session tackles the questions procurement professionals ask most often, providing practical guidance and clarifying common misconceptions. PCR is ready to spill the tea on Virginia procurement!
Speaker: DPS Policy, Consulting & Review Team		

Session Title: The Impacts of Outreach on Preventing, Detecting & Investigating Criminal Pre-Award Collusion & Related Fraud

TW15 Day: Tuesday Time: 9:00-10:20 AM Location: Suite 5	TW24 <i>Also on:</i> Day: Tuesday Time: 1:50-3:10 PM Location: Suite 4	Session Description: Collaboration and education are essential in preventing procurement fraud, collusion, and anticompetitive behavior. This expert panel, featuring representatives from the Department of Justice's Procurement Collusion Strike Force (PCSF), the Office of the United States Attorney, and multiple Offices of Inspectors General, will explore strategies for detecting and preventing bid rigging, price-fixing, market allocation, and other fraudulent activities. Attendees will gain practical insights into education, outreach, data analysis, and partnership-building efforts that strengthen procurement integrity and support fraud prevention across all levels of government.
Speaker: Jessica Martonosi, Special Agent, Nuclear Regulatory Commission OIG Joseph (Chad) Kenney, DHS-OIG Robert Shewell, DCIS/DOW-OIG		

Session Title: **Supplier Informational Sessions** **Location:** Tower Café

Session Description: 6 different sessions for buyer attendees that provide Suppliers the opportunity to educate Buyers about the products or services provided, focusing on information rather than sales.

**Note: These are only offered in-person and will not be available on the LMS for the Virtual Pass.*

TS1: 9:00 – 9:20 AM To be announced -
TS2: 9:30 - 9:50 AM To be announced -
TS3: 10:00 - 10:20 AM To be announced -
TS4: 1:50 - 2:10 PM To be announced -
TS5: 2:20 - 2:40 PM To be announced -
TS6: 2:50 - 3:10 PM To be announced -

Tuesday – Supplier Connect

- **10:20 AM - 12:30 PM - Exhibit Hall A and B**

The [Supplier Connect Vendor Expo](#) is the largest gathering of public procurement professionals and supplier partners in Virginia

Supplier Connect Code of Conduct

- Wagons, trolleys, shopping carts, large shopping bags, etc., **will not be permitted** in the expo.
- To ensure there is enough for all, you may **only take one (1)** giveaway item per Supplier booth.
- This code is designed to make Forum2026 welcoming for our supplier partners as well as Forum attendees. Violators may be asked to leave the Supplier Connect or Forum2026 at DGS discretion.
 - **Note: Supplier Connect is only offered in-person and will not be available on the LMS for the Virtual Pass.*

Tuesday – Sound Bowls and Let's Go with LEGO!

- **10:20 AM - 12:30 PM - Registration Area**

Sound Bowls: Take a break from the pace of the conference and recharge with a guided Sound Bowl Experience. Using the calming tones of crystal singing bowls, this immersive session offers a peaceful opportunity to relax, reset, and refocus before returning to your Forum sessions refreshed.

LEGOs: Get creative and connect! Head to the numbered tables in the common area and join others to build a LEGO landscape. Choose a theme (beach, procurement, or your own twist) and collaborate on your masterpiece. Your creations will be displayed throughout Forum, so have fun, meet new people, and make it memorable!

Tuesday – Lunch - 12:30 PM - 1:45 PM - Buyer Lunch in Ballroom 1-3; Supplier Lunch in Hall C

Tuesday – Matchmaking Event*

- **1:30 - 1:45 PM Matchmaking Intro, 1:45 - 3:15 PM Matchmaking Event**

- **Exhibit Hall D**

Procurement Matchmaking offers pre-scheduled one-on-one meetings between businesses and buyers—creating focused, high-value conversations. This personalized networking opportunity helps suppliers and buyers build meaningful connections, explore partnerships, and better understand each other's procurement needs.

***Must pre-register.** **Matchmaking is only offered in-person and will not be available on the LMS for the Virtual Pass.*

Tuesday Concurrent Sessions and Workshops:

Tuesday Workshop Session 2 OR Supplier-Led Session 2: 1:50 – 3:10 AM

Session Title: Buyer User Group Meeting

TW21 Time: 1:50 – 3:10 PM Location: Suite 1	<i>Just one offering</i>	Session Description: The Buyer User Group Meeting is a collaborative session where procurement professionals can exchange ideas, share best practices, and learn from one another's experiences using eVA. Discussions will cover key system modules, common challenges, and opportunities for improvement while providing attendees with practical tips, user-driven insights, and proven strategies to increase efficiency, strengthen compliance, and maximize the value of eVA in their agency's day-to-day procurement operations. Participants will also have the opportunity to engage in open dialogue, ask questions, and help identify enhancements that can improve the overall user experience.
Speaker: Kim Pritchett, eVA Marketing & Outreach Manager, eVA DPS DGS Tony Jordan, Assistant Bureau Manager, eVA DPS DGS eVA Team		

Session Title: What Happens Next: Practical Contract Administration for Public Procurement - See page 10

Session Title: Promoting IT Procurement Excellence: Human-Centered Training, Modern Tools, and Modernizing IT Governance

TW23 Time: 1:50 – 3:10 PM Location: Suite 3	<i>Just one offering</i>	Session Description: Learn how VITA Supply Chain Management (SCM) is modernizing the governance, tools, and processes that support IT and cloud procurement across the Commonwealth. This session explores how user-centered design, enhanced procurement governance, updated contract resources, and improved training are helping agencies streamline procurement, strengthen consistency and transparency, and achieve more efficient, reliable contracting outcomes. Attendees will gain practical insights into the modern tools and approaches supporting IT procurement excellence statewide.
Speaker: Liz Candler, Contract Analyst, VITA Rachael Hoffman, VITA		

Session Title: The Impacts of Outreach on Preventing, Detecting & Investigating Criminal Pre-Award Collusion & Related Fraud – See page 10

Session Title: Procurement Unfiltered: Spilling the Tea on Changes, Compliance & What You Need to Know – See page 10

Tuesday Breakout Session 1: 3:40 – 4:30 PM

Session Title: The Fee-nominal World of the eVA Business Bureau

TB11 Time: 8:30-9:30 AM Location: Suite 1	<i>Just one offering</i>	Session Description: Learn how the eVA Business Bureau supports the Commonwealth's self-funded eVA program through billing, fee management, and customer support. This session provides an overview of eVA fees, invoices, billing and collections, and the eVA Dashboard, while sharing practical tips for reducing agency costs through proper vendor selection and purchase order coding. Attendees will also have the opportunity to ask questions during Q&A.
Speaker: Joanne Bryant, eVA Business Manager, DPS DGS		

Session Title: Virtually Said: Leveraging Technology without Losing the Human Touch

TB12 Time: 3:40-4:30 PM Location: Suite 2	MB23 <i>Also on:</i> Day: Monday Time: 11:40-12:30 PM Location: Suite 3	Session Description: As procurement increasingly operates in a virtual environment, balancing efficiency with authenticity has become more important than ever. This session explores a practical framework for human and AI collaboration, demonstrating how AI can streamline technical, boilerplate, and structural tasks while allowing procurement professionals to focus on judgment, creativity, and the intent behind requirements. Attendees will learn strategies for leveraging AI while maintaining communication and better procurement outcomes.
Speaker: Michele Skaggs, Director of General Services, Department of Social Services		

Session Title: The Strategic Partnership: Procurement Meets Human Resources

TB13 Day: Tuesday Time: 3:40-4:30 PM Location: Suite 3	MB22 <i>Also on:</i> Day: Monday Time: 11:40-12:30 PM Location: Suite 2	Session Description: This session explores the collaborative partnership between Procurement and Human Resources to effectively manage the contingent workforce. Participants will learn best practices for incorporating contractors into their workforce, understanding employer responsibilities, adhering to established policies, and reducing organizational risk through a coordinated approach.
Speaker: Lauren Clarke, Chief Human Resource Officer, DGS Sylvester Williams, Statewide Sourcing & Contracting Officer, DGS		

Session Title: Utilizing DPS Statewide Contracts to improve efficiency, boost Strategic Sourcing, and Drive Value in the Commonwealth!

TB14 Time: 3:40-4:30 PM Location: Suite 4	WB25 Also on: Day: Wednesday Time: 10:00-10:50 AM Location: Suite 5	Session Description: Discover how state contracts can be more than a compliance tool—they can serve as a catalyst for innovation, efficiency, and value across the Commonwealth. This session explores how leveraging competitively solicited state contracts can reduce procurement cycle times, streamline operations, lower administrative costs, and improve service delivery. Attendees will learn how strategic use of state contracts supports transparency, accountability, fiscal stewardship, and greater value for Virginia taxpayers.
Speakers: Sharyn Quick, Procurement Officer III, DPS DGS Tonya Tucker, Statewide Sourcing and Contracting Officer, DPS DGS		

Session Title: Practical Tools for Professionals Under Pressure: Calm the Body. Clear the Mind. Reset the System.

TB15 Time: 3:40-4:30 PM Location: Suite 5	MB14 Also on: Day: Monday Time: 10:40-11:30 AM Location: Suite 4	Session Description: This interactive session introduces a simple, practical framework for managing stress and maintaining clarity in high demand work environments. Participants will learn techniques to calm the body, clear the mind, and reset through practical strategies that improve focus, support better decision-making, and promote recovery throughout the workday.
Speaker: Jim Morgan, Wellness Practitioner, Jim Morgan LLC/All Well and Good		

Session Title: VCM Networking Session* TB1T

*For Virginia Contracting Master (VCM) certification holders only	
Hosted By: DGS/DPS/VIP in the Tower Café at 3:40-4:30 PM	
Session Description: VCMs, join us for the VCM Networking Event with Dr. Sherida Haughton, Chief Administrative Officer and Co-Founder of Haughton Business Solutions, LLC. Meet the newest VCM graduates/Master Circle members—all while enjoying a special treat and connections.	

Wednesday Concurrent Sessions:

Wednesday Breakout Session 1: 9:00 – 9:50 AM

Session Title: **eVA Feud**

WB11 Time: 9:00-9:50 AM Location: Suite 1	<i>Just one offering</i>	Session Description: Close out the 2026 Virginia Public Procurement Forum with a high-energy, interactive game-show experience! In eVA Feud, teams will test their knowledge of procurement processes and eVA functionality through friendly competition, collaboration, and survey-style trivia. This engaging session reinforces key Forum concepts in a fun and memorable way while ending the conference on a positive, energetic note.
Speaker: Kim Pritchett, eVA Marketing & Outreach Manager, eVA DPS DGS Tony Jordan, Assistant Bureau Manager, eVA DPS DGS		

Session Title: **Surplus Solutions: Connecting People, Property, and Possibilities**

WB12 Time: 9:00-9:50 AM Location: Suite 2	MB13 <i>Also on:</i> Day: Monday Time: 10:40-11:30 AM Location: Suite 3	Session Description: Discover innovative strategies for transforming surplus property into valuable opportunities through collaboration, efficient surplus management, and sustainable practices. This session explores best practices for reutilization, transfers, and disposal processes while demonstrating how strong partnerships can maximize the value of surplus property and better serve agencies, localities, and the public.
Speaker: Floyd Coburn, Manager Andrea Washington, Office Surplus Specialist DGS Office of Surplus Property Management		

Session Title: Elevating your IT Procurements Part 2: Effective use of Evaluation Tools

WB13 Time: 9:00-9:50 AM Location: 3	<i>Just one offering</i>	Session Description: Continue your IT procurement journey by exploring evaluation tools and techniques that promote objectivity, clarity, and value. This session examines practical approaches to evaluating vendor capabilities, conducting structured negotiations, and selecting solutions that best meet business needs. Attendees will gain strategies to strengthen the evaluation process and achieve more consistent, transparent, and defensible procurement outcomes.
Speaker: Sarah Hicks, Strategic Sourcing Consultant, VITA Matthew Fritzing, Sr Enterprise Sourcing Specialist, VITA		

Session Title: Amplify your Drive

WB14 Time: 9:00-9:50 AM Location: Suite 4	MB15 <i>Also on:</i> Day: Monday Time: 10:40-11:30 AM Location: Suite 5	Session Description: Discover the latest innovations and emerging technologies in fleet management with the DGS Division of Fleet Management Services. This session explores strategies to strengthen fleet operations, improve efficiency, enhance driver safety, and build confidence through practical tools and best practices for managing a successful fleet.
Speakers: Beth Cooley, Director, Office of Fleet Management		

Session Title: VRS Retirement: Are You Ready to Retire?

WB15 Time: 9:00-9:50 AM Location: Suite 5	MB34 Also on: Day: Monday Time: 2:00-2:50 PM Location: Suite 4	Session Description: If you are within five years of retirement, this session will help you prepare for the transition by exploring key retirement decisions, benefit payout options, the myVRS planning tools, and the benefits available after retirement. Attendees will gain practical information to help them confidently plan for the next stage of their career.
Speaker: Audrey Macklin, Retirement Outreach Representative, VRS		

Wednesday Breakout Session 2: 10:00 – 10:50 AM

Session Title: **eVA Feud - Round 2**

WB21		Session Description: Whether you joined the first round or are playing for the first time, everyone is welcome in eVA Feud Round 2! This high-energy, interactive game-show experience challenges teams to test their knowledge of procurement processes and eVA functionality through friendly competition, collaboration, and survey-style trivia. Reinforce key Forum concepts, enjoy a few laughs, and help close out the 2026 Virginia Public Procurement Forum on a fun, memorable, and energetic note.
Time: 10:00-10:50 AM Location: Suite 1	<i>Just one offering</i>	
Speaker: Kim Pritchett, eVA Marketing & Outreach Manager, eVA DPS DGS Tony Jordan, Assistant Bureau Manager, eVA DPS DGS		

Session Title: **What's the Deal with the Virginia Distribution Center (VDC)?**

WB22 Time: 10:00-10:50 AM Location: Suite 2	MB33 <i>Also on:</i> Day: Monday Time: 2:00-2:50 PM Location: Suite 3	Session Description: Get the latest updates from the Virginia Distribution Center (VDC), the Commonwealth's central source for warehousing and distribution services for state agencies, institutions, and local governments. Learn about new VDC initiatives, explore ways to streamline your operations, share feedback on how VDC can better support your agency, and take home a few giveaways along the way.
Speaker: Andy Repak, Manager, VDC Sarah Bates, Deputy Manager, VDC		

Session Title: **VITA Spotlight IT Contracts**

WB23		Session Description: Discover how VITA Supply Chain Management's portfolio of more than 200 statewide IT contracts helps agencies streamline procurement, achieve best value, and meet diverse technology needs across the Commonwealth. This session explores the breadth of VITA's contract offerings, provides practical tips for locating and using statewide contracts, highlights recent enhancements to the customer experience, and previews new and upcoming contract opportunities.
Time: 10:00-10:50 AM	<i>Just one offering</i>	
Location: Suite 3		
Speaker: Kristina Brekke, Statewide Strategic Sourcing Manager, VITA/Statewide Sourcing Gregory Brown, Category Manager, VITA		

Session Title: **Connecting the Dots with SBSD**

WB24 Time: 10:00-10:50 AM Location: Suite 4	MB25 Also on: Day: Monday Time: 11:40-12:30 PM Location: Suite 5	Session Description: Discover the wide range of resources and services the Virginia Department of Small Business and Supplier Diversity (SBSD) offers to support buyers, suppliers, and state agencies. This interactive session highlights SWaM certification, supplier financing, business development, outreach initiatives, and agency partnerships, while providing opportunities to share feedback, collaborate with SBSD experts, and strengthen procurement and small business success across the Commonwealth.
Speaker: DSBSD Team		

Session Title: **Utilizing DPS Statewide Contracts to improve efficiency, boost Strategic Sourcing, and Drive Value in the Commonwealth!**

WB25 Time: 10:00-10:50 AM Location: Suite 5	TB14 <i>Also on:</i> Day: Tuesday Time: 3:40-4:30 PM Location: Suite 4	Session Description: Discover how state contracts can be more than a compliance tool—they can serve as a catalyst for innovation, efficiency, and value across the Commonwealth. This session explores how leveraging competitively solicited state contracts can reduce procurement cycle times, streamline operations, lower administrative costs, and improve service delivery. Attendees will learn how strategic use of state contracts supports transparency, accountability, fiscal stewardship, and greater value for Virginia taxpayers.
Speakers: Sharyn Quick, Procurement Officer III, DPS DGS Tonya Tucker, Statewide Sourcing and Contracting Officer, DPS DGS		

Wednesday Closing Keynote:

Wednesday Closing Keynote: 11:00 – 12:00 PM

WKO – Keynote

Time: 11:00-12:00 PM

Location: Ballroom 1 - 3

Keynote Speaker: Seth Mattison, Co-Founder, Chief Movement Officer of Luminate Labs, Expert on Workforce Trends and Business Strategy, & Author

Keynote Session Title: The Human Advantage: The Strategy for Winning in the Age of Machines / Dismiss

Keynote Session Description: Session description forthcoming...



My Draft Schedule

*Sessions are listed below in order of Suite# (1, 2, 3, 4, and 5). Ex: MB11 = Suite 1 and MB15 = Suite 5

Monday, Nov 16	9:00 - 10:30 AM	Keynote featuring Vernice 'FlyGirl' Armour and Kelly Gill, DPS Director		
	10:40 - 11:30 AM MB11, MB12, MB13, MB14 or MB15	M_____ Suite:	or M_____ Suite:	or M_____ Suite:
	11:40 AM - 12:30 PM MB21, MB22, MB23, MB24, or MB25	M_____ Suite:	or M_____ Suite:	or M_____ Suite:
	12:40 - 1:55 PM	Lunch and DSBSD Awards: Ballroom 1-3		
	2:00 - 2:50 PM MB31, MB32, MB33, MB34, or MB35	M_____ Suite:	or M_____ Suite:	or M_____ Suite:
	3:20 - 4:10 PM MB41, MB42, MB43, MB44, or MB45	M_____ Suite:	or M_____ Suite:	or M_____ Suite:
Tues, Nov 17	9:00 - 10:20 AM TW11, TW12, TW13, TW14, TW15, TS1, TS2, or TS3	T_____ Suite:	or T_____ Suite:	or T_____ Suite:
	10:20 AM - 12:20 PM	Supplier Connect: Exhibit Hall A and B / Sound Bowls and LEGOS: Lobby		
	12:30 - 1:45 PM	Lunch: Ballroom 1 - 3, Hall C		
	1:30 - 3:15 PM	Matchmaking Event: Hall D		
	1:50 - 3:10 PM TW21, TW22, TW23, TW24, TW25, TS4, TS5, or TS6	T_____ Suite:	or T_____ Suite:	or T_____ Suite:
	3:40 - 4:30 PM TB11, TB12, TB13, TB14, TB15, or VCM	T_____ Suite:	or T_____ Suite:	or T_____ Suite:
Wed, Nov 18	9:00 - 9:50 AM WB11, WB12, WB13, WB14, or WB15	W_____ Suite:	or W_____ Suite:	or W_____ Suite:
	10:00 - 10:50 AM WB21, WB22, WB23, WB24, or WB25	W_____ Suite:	or W_____ Suite:	or W_____ Suite:
	11:00 AM - 12:00 PM	Closing Keynote featuring Seth Mattison		